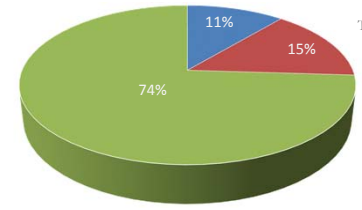
Child & Family Services Annual Report

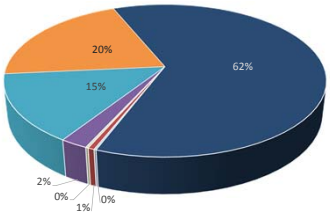
Fiscal Year 2014 Revenue



Total Revenue: $7,025,138

- Gains on Assets and Miscellaneous Income: $784,206
- Development: $1,041,516
- Government Grants, Contracts, and Private Payers: $5,199,416

Fiscal Year 2014 Expenses



Total Expenses: $6,357,564
Surplus Retained by CFS: $667,574

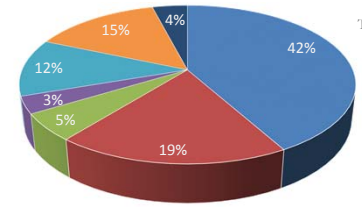
Administrative Expenses: 7.5%
Fundraising Expenses: 5.0%
*Combined Total: 12.5%

*Median admin/fundraising total for US nonprofits: 20%

Source: Bedsworth, W., Coggins Gregory, A., & Howard. D. "Nonprofit Overhead Costs: Breaking the Vicious Cycle of Misleading Reporting, Unrealistic Expectations, and Pressure to Conform," 2008, The Bridgespan Group, Inc., www.bridgespan.org

- Uncollectible Charges: $12,365
- Employee Development: $34,309
- Interest and Debt Charges: $15,419
- Services and Supplies: $148,069
- Operations and Facilities: $911,735
- Foster Care Payments: $1,291,273
- Staff Salaries, Taxes, and Fringe: $3,944,394

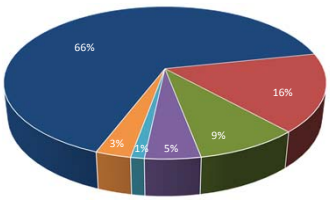
Fiscal Year 2015 Revenue



Total Revenue: $6,331,644

- Foster Care: $2,652,317
- Fundraising: $1,196,401
- Adoption: $347,963
- Counseling: $218,564
- Community Programs: $743,020
- Third Level Programs: $918,388
- Other: $254,991

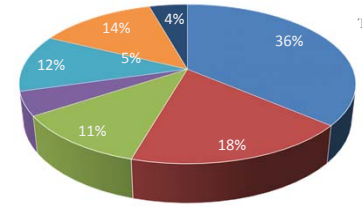
Fiscal Year 2015 Expenses



Total Revenue: $6,331,644
Total Expenses: $6,761,320
Surplus/(Deficit): ($429,676)

- Personnel: $4,453,052
- Client Assistance: $1,120,731
- Office and Related: $590,629
- Travel and Training: $316,750
- Direct Development: $77,258
- Fees and other: $202,900

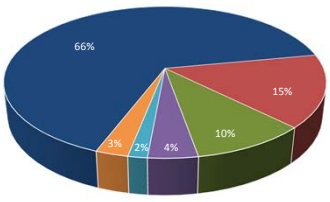
Fiscal Year 2016 Revenue Forecast



Total Revenue: $6,014,797

- Foster Care: $2,176,549
- Fundraising: $1,101,108
- Adoption: $677,875
- Counseling: $288,946
- Community Programs: $699,045
- Third Level Programs: $807,713
- Other: $263,561

Fiscal Year 2016 Expenses Forecast



Total Revenue: $6,014,797
Total Expenses: $6,285,605
Surplus/(Deficit): ($270,808)

- Personnel: $4,159,433
- Client Assistance: $970,049
- Office and Related: $615,229
- Travel and Training: $264,787
- Direct Development: $102,442
- Fees and other: $173,665