

*“When we give cheerfully and accept gratefully, everyone is blessed.”*

– Maya Angelou

## Who gives to CFS?

You are a compassionate group of over 2,000 individuals, businesses, and foundations that understand the needs that can happen to anyone at any time.

You give at all levels, from providing Angel Funds to our children and families for little “extras,” to large-scale contributions to help us with capital purchases like our new accounting software (thank you, Begonia Charitable Foundation!).

You respond to immediate needs. This year, you helped keep our Safe Haven Supervised Visitation and Exchange program open to those families that needed it most when our federal grant was not renewed.

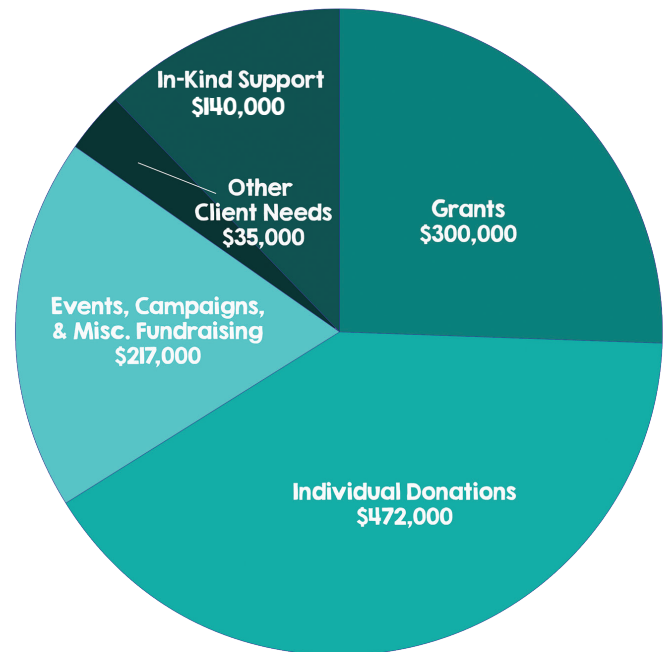
We work on a very lean budget and more than 83% of every dollar raised goes directly to one of our 13 programs that serve thousands of people each year. This has a significant impact on the health and well-being of our northern Michigan communities. As we begin the next 80 years, your gifts become increasingly important. We hope that as you carry out your charitable giving, you might also consider a legacy gift for the future. Planned gifts can be as simple as a will or bequest, plus there are a number of instruments that allow you to make a gift with retention of income for yourself and/or beneficiaries. Some also allow you to have your assets managed at low or no cost. And all gifts of this nature can have significant income, estate, and capital gains tax savings.

Talk to us about your vision for a healthy, safe, nurturing community. Please contact Linda Sommerville, Development Director at 946-8975 ext. 1025.



## Fundraising Goals by Category

October 1, 2017 - September 30, 2018



**Total Fundraising Goal**  
\$1,164,000

## CFS Annual Report

### Income & Expenses

October 1, 2016 - September 30, 2017

#### Income

Fundraising  
\$1,211,278

#### Program Revenue

\$4,382,743

#### Total Revenue

\$5,594,021

#### Expenses

Personnel  
\$3,454,395

#### Other Expenses

\$2,038,420

#### Total Expenses

\$5,492,815

#### Net Result/(Deficit)

\$101,206

Please visit [www.cfsnwmi.org/donate](http://www.cfsnwmi.org/donate) to view a list of our friends and supporters.



Third Level

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Thanks to  
Bill Marsh  
Automotive for their  
sponsorship of the  
newsletter



## Our Impact

October 1, 2016 - September 30, 2017

**27,548** contacts fielded through 24/7 Third Level Crisis Services

**2,716** counseling sessions from licensed therapists

**2,150** nights of safe shelter provided for **44** youth

**2,130** supervised visits and safe child exchanges

**497** received free legal advice from volunteer attorneys

**70** children placed with loving foster families

**54** teens received counseling & support through our Youth Services

**50** forever families created through adoption

**36** families strengthened with Wraparound Family Preservation

**19** comprehensive trauma assessments for children

**\$1,211,278** raised through grants, donations, and special events



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